



**CHAMPION** SINCE 1971  
**SCREENPRINTING & EMBROIDERY, INC**

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**SCREEN PRINTING ♦ EMBROIDERY ♦ DIGITAL PRINTING (DTG)**



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**PPAI**

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# Contract Pricing 2016

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Effective as of 4/1/16

Champion Screenprinting and Embroidery, Inc

Phone 224-534-3650

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Email quotes and purchase orders to: [orders@cesprint.com](mailto:orders@cesprint.com)

Email artwork to: [art@cesprint.com](mailto:art@cesprint.com)

[www.cesprint.com](http://www.cesprint.com)

**Free Incoming Freight**



[www.alphabroder.com](http://www.alphabroder.com) ♦ 800-523-4585



[www.sanmar.com](http://www.sanmar.com) ♦ 800-426-6399



[www.ssactivewear.com](http://www.ssactivewear.com) ♦ 800-523-2155

## 2016 Contract Screen Printing Prices

Quantity	1 color	2 color	3 color	4 color	5 color	6 color	7 thru 10 ADD PER COLOR
24-71	\$0.99	\$1.34	\$1.69	\$2.05	\$2.40	N/A	N/A
72-143	\$0.94	\$1.05	\$1.25	\$1.42	\$1.52	N/A	N/A
144-239	\$0.74	\$0.93	\$1.14	\$1.30	\$1.40	N/A	N/A
240-359	\$0.59	\$0.75	\$0.96	\$1.12	\$1.22	\$1.33	\$0.10
360-499	\$0.54	\$0.70	\$0.85	\$0.96	\$1.06	\$1.17	\$0.10
500-1199	\$0.47	\$0.59	\$0.64	\$0.70	\$0.75	\$0.80	\$0.10
1200-2499	\$0.37	\$0.42	\$0.50	\$0.58	\$0.63	\$0.70	\$0.06
2500-5999	\$0.32	\$0.39	\$0.47	\$0.52	\$0.58	\$0.62	\$0.05
6000- 9999	\$0.26	\$0.32	\$0.42	\$0.48	\$0.50	\$0.55	\$0.05
10,000 +	\$0.23	\$0.30	\$0.38	\$0.45	\$0.49	\$0.54	\$0.05

PER COLOR PER LOCATION - for 100% cotton fabrics. For other fiber contents, please see up-charges below.

### NO SCREEN CHARGES FOR ORDERS OVER 240 PIECES

**SCREEN SET UP CHARGES:** INCLUDES NORMAL ART PROCESSING, FILM OUTPUT AND SCREEN PREP  
 OUR MINIMUM IS 24 PIECES. BELOW MINIMUM ORDERS WILL BE SUBJECT TO AN UPCHARGE OF \$20.00 PER LOCATION.  
 WE DO NOT ACCEPT ORDERS LESS THAN 12 PIECES.

**STANDARD SCREEN SIZE:** YOUTH MAX IMPRINT = 9" X 12" ♦ ADULT MAX IMPRINT = 12.5" X 16"

**OVERSIZED SCREEN SIZE 20" X 24" (MIN 144 PIECES)**

**NO SCREEN SET UP CHARGES ON UNDERBASE**

PER COLOR	UNDER 240 PIECES	OVER 240 PIECES
STANDARD SIZE	\$18.00 PER COLOR	NO CHARGE
REORDER	\$10.00 PER COLOR	NO CHARGE
COLOR CHANGE (SCREEN WASH)	\$10.00 PER COLOR	\$10.00 PER COLOR
OVERSIZED (MIN 144 PIECES)	\$30.00 PER COLOR + \$1.00 PER IMPRINT	\$30.00 PER COLOR + \$1.00 PER IMPRINT

UPCHARGES – PER IMPRINT	UNDER 240 PCS	OVER 240 PCS
<b>UNDERBASE</b> <small>INCLUDES FLASH</small>	ADD ONE COLOR	ADD ONE COLOR
<b>POLY/COTTON BLEND</b>	\$0.15 PER IMPRINT	\$0.05 PER IMPRINT
<b>POLYESTER FABRIC</b>	\$0.50 PER IMPRINT	\$0.25 PER IMPRINT
<b>NYLON FABRIC (1 COLOR LIMIT)</b>	\$1.00	\$1.00
<b>POLYPROPYLENE (1 COLOR LIMIT)</b>	\$0.30	\$0.30
<b>ON POCKET PRINT</b>	\$0.15	\$0.15
<b>SLEEVE IMPRINT</b>	\$0.10	\$0.10
<b>LEG/SHORT IMPRINT</b>	\$0.10	\$0.10
<b>SWEATS (INCLUDES BLEND UPCHARGE)</b>	\$0.30	\$0.30
<b>SEAMLESS CAPS</b>	\$0.50 PER COLOR	\$0.50 PER COLOR
<b>TOTE BAGS</b>	\$0.15	\$0.15
<b>VINYL CUT NAMES (1 COLOR LIMIT)</b>	\$5.00 PER NAME	\$5.00 PER NAME
<b>VINYL CUT NUMBERS (1 COLOR LIMIT)</b>	\$5.00 PER NUMBER, 2 DIGIT LIMIT	\$5.00 PER NUMBER, 2 DIGIT LIMIT

IN ORDER TO PREVENT FIBRILLATION ON SOFTER HIGHER QUALITY SHIRTS, A DOUBLE UNDERBASE IS RECOMMENDED –  
 PLEASE ADD TWO ADDITIONAL COLORS TO YOUR PRICING.

PRICING BASED ON FULL QUANTITY RUNS. BACKORDERS ARE CONSIDERED A NEW ORDER.

**CALL ANYTIME FOR A QUOTE ♦ 224-534-3650**

# Additional Screen Printing Pricing 2016

<b>SPECIALTY INKS/SPECIAL EFFECTS</b> Add to run charge			
<b>DISCHARGE</b>	\$0.50 PER COLOR/IMPRINT (MIN 144)	<b>METALLIC</b>	\$0.25 PER IMPRINT
<b>WATER-BASED</b>	\$0.25 PER COLOR/IMPRINT (MIN 144)	<b>SUSPENDED GLITTER</b>	\$1.00 PER IMPRINT
<b>4-COLOR PROCESS</b>	CALL FOR QUOTE (MIN 500 PIECES)	<b>GLOW IN THE DARK</b>	\$1.00 PER IMPRINT
<b>SIMULATED PROCESS</b>	CALL FOR QUOTE (MIN 240 PIECES)	<b>PUFF – 3D EFFECT</b>	\$0.50 PER IMPRINT
<b>OVERSIZED PRINT</b>	\$1.00 PER IMPRINT (MIN 144)		

OTHER SPECIALTY INKS AND SPECIAL EFFECTS ARE AVAILABLE ♦ CALL FOR QUOTE

**PREPRODUCTION SAMPLES ARE \$26.00 PER COLOR, PER LOCATION**

ALL ART MUST BE IN VECTOR FORMAT: PDF, EPS OR AI EXTENSIONS. ALL TEXT SHOULD BE OUTLINED.

ART VECTORIZATION IS AVAILABLE UPON REQUEST: \$50.00 PER HOUR/ MINIMUM \$25.00

COLOR SEPARATION CHARGES FOR PROCESS: \$35.00 PER COLOR ♦ NO CHARGE FOR NORMAL ART PROCESSING

## PROOFS AND PREPRODUCTION SAMPLES

<b>VIRTUAL PROOFS</b>	NO CHARGE / APPROVAL IS NEEDED BEFORE WE BEGIN PRODUCTION
<b>PREPRODUCTION SAMPLES/DTG DIGITAL PRINT</b>	\$25.00 PER PREPRO SAMPLE UP TO 14" X 18" IMPRINT
<b>PREPRODUCTION SAMPLES/ SCREENPRINT</b>	\$26.00 PER COLOR/UNDERBASE PER LOCATION
<b>PREPRODUCTION SAMPLES/DISCHARGE</b>	\$52.00 PER COLOR/UNDERBASE PER LOCATION
<b>PREPRODUCTION SAMPLES / EMBROIDERY</b>	DIGITIZING INCLUDES ONE SEW OUT, EACH ADDITIONAL \$25.00 ON SUPPLIED DIGITIZED FILES ALL SEW OUTS ARE \$25.00

## PACKAGING PER ITEM

### CUSTOMER SUPPLIES ALL TAGS AND STICKERS

<b>PICKING/SPECIAL PACKING</b>	\$0.10 PER ITEM
<b>POLYBAGGING – T SHIRTS</b>	\$0.25
<b>POLYBAGGING – OTHER</b>	\$0.30
<b>KITTING</b>	\$1.00
<b>STICKERS</b>	\$0.05
<b>HANG TAG</b>	\$0.15
<b>ROLLING AND BANDING</b>	\$0.25
<b>BOXING AND FOLDING</b>	\$0.25
<b>INDIVIDUAL FOLDING</b>	\$0.10
<b>UNBAGGING</b>	\$0.20

## SHIPPING

### MULTIPLE DROP SHIP LOCATIONS \$10.00 PER LOCATION

ALL SHIPMENTS ARE BLIND SHIP ♦ DEFAULT SHIPPER IS UPS

OTHER CARRIERS AVAILABLE UPON REQUEST

PALLET SERVICE IS AVAILABLE FOR LARGE ORDERS

### FREE INCOMING FREIGHT PROGRAMS

SANMAR, S&S ACTIVEWEAR, and

ALPHABRODER.



## PAYMENTS AND FEES

<b>NET 15 WITH CREDIT APPLICATION AND APPROVAL</b>	NO EXTRA CHARGE
<b>CREDIT CARDS ACCEPTED: VISA AND MASTERCARD</b>	3% RECOVERY FEE
<b>RUSH CHARGE (WHEN AVAILABLE) 5 - 6 DAYS</b>	25% WITH A MINIMUM CHARGE OF \$50.00
<b>RUSH CHARGE (WHEN AVAILABLE) 3 - 4 DAYS</b>	35% WITH A MINIMUM CHARGE OF \$100.00
<b>RUSH CHARGE (WHEN AVAILABLE) 2 DAYS</b>	45% WITH A MINIMUM CHARGE OF \$150.00
<b>PO QUANTITY REVISIONS RESORTING FEE</b>	\$0.10 PER ITEM AND BOX COSTS IF APPLICABLE

WE ARE CPSIA COMPLIANT. WE USE ECO CERTIFIED INK. A GENERAL CERTIFICATE OF COMPLIANCE FOR ORDERS WITH YOUTH APPAREL IS AVAILABLE UPON REQUEST. CALL FOR DETAILS.

**PRODUCTION TIME: 5 – 10 BUSINESS DAYS FROM RECEIPT OF PO, ART APPROVAL AND MERCHANDISE.  
 PLEASE CALL FOR CURRENT PRODUCTION TIME.**



CALL ANYTIME FOR A QUOTE ♦ 224-534-3650

# Contract Embroidery Prices 2016

QUANTITY STITCHES	12-23	24-71	72-143	144-432	433-999	1000-2499	2500-20,000	Over 20,000
UP TO 3000	\$3.50	\$2.25	\$2.10	\$2.00	\$1.90	\$1.70	\$1.50	\$1.01
UP TO 4000	\$3.50	\$2.25	\$2.10	\$2.00	\$1.90	\$1.70	\$1.50	\$1.11
UP TO 5000	\$3.50	\$2.25	\$2.10	\$2.00	\$1.90	\$1.70	\$1.50	\$1.21
UP TO 6000	\$3.50	\$2.25	\$2.10	\$2.00	\$1.90	\$1.70	\$1.50	\$1.31
UP TO 7000	\$3.85	\$2.50	\$2.30	\$2.19	\$2.08	\$1.86	\$1.62	\$1.41
UP TO 8000	\$4.10	\$2.75	\$2.70	\$2.38	\$2.26	\$2.02	\$1.74	\$1.51
UP TO 9000	\$4.45	\$3.00	\$2.90	\$2.56	\$2.44	\$2.18	\$1.86	\$1.61
UP TO 10,000	\$4.80	\$3.25	\$3.10	\$2.75	\$2.62	\$2.34	\$1.98	\$1.71
UP TO 11,000	\$5.15	\$3.50	\$3.30	\$2.94	\$2.80	\$2.50	\$2.10	\$1.81
ADD'T'L CHARGE PER M STITCHES	\$0.35	\$0.35	\$0.20	\$0.19	\$0.18	\$0.16	\$0.12	\$0.12

PRICES ARE ONE LOCATION ◆ CAPS CANNOT BE COMBINED WITH RUNS OF OTHER TYPES OF ITEMS  
 MAXIMUM EMBROIDERY SIZE IS 10.25" X 10.25"

**No Digitizing Charge on Orders Over 72 Pieces**

UPCHARGES Add to run charge		EMBROIDERY DIGITIZING
BASEBALL CAPS	\$0.20 PER ITEM max height is 2.25 inches	\$5.00 PER 1,000 STITCHES, MINIMUM \$25.00
FLEX FIT CAPS	\$0.75 PER ITEM max height is 2.25 inches	DIGITIZING INCLUDES ONE EDIT AND ONE SEW OUT
BAGS AND TOTES	\$0.50 PER ITEM	NO DIGITIZING FEES ON ORDERS OVER 72 PIECES
METALLIC THREAD	\$1.00 PER LOGO	NO FREE SEW OUTS AND NO EDITS ON SUPPLIED DIGITIZED FILES
SPECIALTY ITEMS	CALL FOR QUOTE	HATS REQUIRE SEPARATE DIGITIZING
PUFF EMBROIDERY	\$0.50 PER COLOR	
SEW OUTS	NO CHARGE FIRST SEW OUT ◆ EACH ADDITIONAL = \$25.00 FROM SUPPLIED DIGITIZED FILES ALL SEW OUTS ARE \$25.00	<b>PERSONALIZATIONS</b>
THREAD COLOR CHANGES ◆ \$10.00 PER COLOR		\$5.00 PER NAME ◆ ONE LINE \$5.00 / TWO LINES \$7.50 \$5.00 PER NUMBER ◆ TWO DIGIT LIMIT

FOR BELOW MINIMUM OF 12 PIECES WE CHARGE 12-23 PRICE PLUS 20.00 BELOW MINIMUM CHARGE  
 EMBROIDERY PREPRODUCTION SAMPLES AVAILABLE UPON REQUEST CALL FOR DETAILS  
 NO CHARGE FOR SOLVY ◆ PRICE IS SUBJECT TO CHANGE ONCE DIGITIZED.

## EMBROIDERY ART

EMAIL EMBROIDERY ART TO ART@CESPRINT.COM

ACTUAL SEWOUTS ARE AVAILABLE UPON RQUEST ◆ ACTUAL SEWOUTS WILL DELAY PRODUCTION.  
 ALL DIGITIZED FILES BECOME PROPERTY OF CHAMPION. 25.00 FILE COPY CHARGE MAY APPLY FOR FILE REQUESTS.  
 WE USE ROBISON-ANTON SUPER STRENGTH RAYON. WE WILL COLORMATCH TO THE CLOSEST COLOR INSTOCK.

**PRODUCTION TIME: 5 – 10 BUSINESS DAYS FROM RECEIPT OF PO, ART APPROVAL AND MERCHANDISE.  
 PLEASE CALL FOR CURRENT PRODUCTION TIME.**

CALL ANYTIME FOR A QUOTE ◆ 224-534-3650

# Terms and Conditions

**Quotes:** Written quotes are good for 30 days.

**Artwork:** We reserve the right to refuse any artwork we consider offensive. Screens are not sold and are the property of Champion. All films and computer printouts are the property of Champion.

**Trademark and Copyright:** Customer agrees that they have authority to order the design being produced and to hold Champion harmless and indemnify us for any expense incurred or claims resulting from our reliance on your representation and warranty that we are duly authorized and empowered to reproduce this design. Trademark permissions may be required.

**Production Time:** Production time is normally 5 - 10 days from receipt of purchase order, art approval and merchandise. Rush orders are under the current production time and are subject to acceptance. Art revisions, incorrect blanks and multiple shipments of garments or PO revisions may delay production time. All PO revisions will be subject to resorting fee of \$0.10 per item.

**Printing Tolerance:** ½ inch movement tolerance is acceptable in any direction per imprint. PMS color matching is not exact and may vary in shade slightly. Please note you are comparing paper printed PMS colors with apparel ink. We cannot guarantee exact PMS matching nor exact color duplication/matching on reorders.

**Dye Migration:** Polyester is subject to dye migration, this can happen up to two weeks after merchandise is printed and cured. Colors most vulnerable are red, maroon, green, and dark blues. Champion uses a polyester ink on all polyesters and polyester blends to mitigate this problem. Customer takes all risk for dye migration in polyester and polyester blends.

**Spoilage:** All orders over 144 pieces are subject to a 2% Spoilage Allowance; water based is subject to 3% Spoilage Allowance. All orders less than 144 pieces are subject to 5% spoilage allowance. Discharge printing is subject to a 10% Spoilage Allowance - multiplied by the number of imprints per piece. It is the responsibility of the customer to order correct quantities and provide additional blanks if necessary. If exact quantities are required we recommend ordering with spoilage allowance in mind.

**Merchandise:** We check incoming merchandise for defects and check size, color, and style against the PO. However, we will not be held liable for defects in merchandise and we will not be held liable for printing on wrong merchandise. If we receive the wrong merchandise and must return it, \$10.00 per box handling fee may apply. Merchandise not claimed within 30 days becomes property of Champion.

**Order Changes:** All changes made to your order must be in writing. We are not held liable for verbal changes or errors in approved designs.

**Cancellations:** Will not be accepted for finished products. Once merchandise is imprinted or embroidered, customer is responsible for payment. Cancellations made after virtual proof has been approved, but before production begins, will be subject to art charges.

**Shipping:** Our standard shipping method is UPS, unless otherwise requested on purchase order. We will not be held liable for items lost during shipping once it leaves our premises. Insurance on merchandise is available upon request and at additional costs.

**Invoicing:** All invoicing will be billed according to most current price list. We are not responsible for errors in pricing on Purchase orders.

**Payment:** All Champion Customers must fill out a Credit Application for net 15 terms. If no Credit Application is on file, orders must be paid by credit card before shipment. All accounts past due are subject to up to 5% late fees and will be placed on hold.

Any quality disputes must be made within 30 days of receipt of merchandise.

At no time shall our liability exceed the cost of imprinting.

CALL ANYTIME FOR A QUOTE ◆ 224-534-3650

# Purchase Orders

## Customer Service

We at Champion Screenprinting and Embroidery are very proud of our capabilities and personalized service. We value our clients and the relationships we cultivate. Champion is known for quality, high standards, accuracy, reliability, and competitive pricing. For us to expedite your orders, we ask that you provide us with the following information on each purchase order.

## Purchase Order Information Check List:

### Customer Contact

- Contact Name
- Company Name
- Billing Address
- Phone number
- Email address – for sending proofs and billing information

### Shipping

- Shipping address, we blind ship all merchandise to your customer
- Please include any special instructions for shipping
- Your UPS number - this way, your customer sees your company name if they track their package
- Your FedEx number – for FedEx shipments
- Ship date required
- Requested in hands date

### Merchandise

- Merchandise Supplier - Please have your supplier reference your P.O. number and company name
- Total Quantity, Color, Style, Brand and Size Breakdown of merchandise.

### Decoration

- Indicate type of decoration
- Quantity of imprints
- Location of imprint/embroidery
- PMS color of imprint/ embroidery thread
- Number of colors for screen printing/ stitch count for embroidery
- Applicable Screen set up charges or digitizing fees
- Run charge per item

### Artwork

- Email all artwork to [art@cesprint.com](mailto:art@cesprint.com)
- Include imprint/ embroidery size and location (width and height)
- Reference your PO number in all correspondence
- If this is a reorder please reference original PO and invoice number
- PMS number (if required)

CALL ANYTIME FOR A QUOTE ◆ 224-534-3650